Clusters spring 2024

Cluster 1: Finance – Compulsory courses

Cluster 2: Finance and International Business – Compulsory courses

- Cluster 3: Business Intelligence Compulsory courses
- Cluster 4: Digital Business Management Compulsory courses
- Cluster 5: International Economic Consulting Compulsory courses
- Cluster 6: Operation and Supply Chain Analytics Compulsory courses
- Cluster 7: Strategy, Organisation and Leadership Compulsory courses
- Cluster 8: International Business Compulsory courses

Cluster 9: Marketing – Compulsory courses

Cluster 10: B2B - Compulsory courses

Cluster 11: Commercial and Retail Management – Compulsory courses

Cluster 12: Innovation Management and Entrepreneurship – Compulsory courses

Cluster 13: Management Accounting and Control – Compulsory courses

Cluster 14: Strategic Communication – Compulsory courses

Cluster 15: Auditing 1

Cluster 16: Auditing 2

Cluster 17: Cand.soc.

Cluster 18: Cand.soc. Business Psychology

Cluster 1: Finance – Compulsory courses

Course no.	Course title	ECTS	Programme
460222U025	Financial Intermediation	10	FIN
460172U013	Derivatives	10	FIN
460222U013	Asset Management	10	FIN

Cluster 2: Finance and International Business – Compulsory courses

Course no.	Course title	ECTS	Programme
460232U003	Empirical Corporate Finance	10	FIB
460232U004	Risk Management	10	FIB
460162U018	Corporate Valuation	10	FIB

Cluster 3: Business Intelligence – Compulsory courses

Course no.	Course title	ECTS	Programme
460202U035	Machine Learning for Business Intelligence 2	10	ВІ
460202U040	Customer Analytics	10	BI
460202U039	Data Science Project	10	BI

Cluster 4: Digital Business Management – Compulsory courses

Course no.	Course title	ECTS	Programme
460232U006	Data Science for Business	10	Reserved for DIGI
460232U007	Organising for Digital	10	Reserved for DIGI
460232U008	Enterprise Architecture Management	10	Reserved for DIGI

Cluster 5: International Economic and Consulting – Compulsory courses

Course no.	Course title	ECTS	Programme
460152U042	Applied Economic Consulting	10	Reserved for IEC
460152U041	International Economic Integration	10	IEC
460202U065	Tools for Empirical Economic Analysis and Consulting	5	IEC
460202U072	Empirical Industrial Organisation	5	IEC

Cluster 6: Operations and Supply Chain Analytics – Compulsory courses

Course no.	Course title	ECTS	Programme
460202U041	Applied Modelling in Operations and Supply Chains	10	OSCA
460202U034	Demand and Production Management	10	OSCA
460202U038	Inventory Management	5	OSCA
460152U080	Distribution and Transportation	5	OSCA

Cluster 7: Strategy, Organisation and Leadership – Compulsory courses

Course no.	Course title	ECTS	Programme
460182U048	Organising and Leading Digitalisation	5	SOL
460202U058	Strategy	5	SOL
460152U068	Organisational Change and Leadership	10	Reserved for SOL + SC + JUR
460202U057	Human Resource Management and Development	10	SOL + SC

Cluster 8: International Business – Compulsory courses

Course no.	Course title	ECTS	Programme
460152U030	Organising and Managing the Multinational Corporation	10	IB
460222U020	The Global Economic Environment: Strategic Implications and Responses	5	IB
460152U004	Intercultural Competence	5	Reserved for IB
460182U036	Business-to-Business Purchasing Management	10	B2B + IB

Cluster 9: Marketing – Compulsory courses

Course no.	Course title	ECTS	Programme
460152U013	Marketing Communication	5	MAR
460152U062	Pricing Strategy	5	Reserved for MAR + B2B + CRM
460222U017	Strategic Brand Management	10	MAR
460152U064	Marketing Management and Strategy in the Digital Age	10	Reserved for MAR

Cluster 10: B2B – Compulsory courses

Course no.	Course title	ECTS	Programme
460182U036	Business-to-Business Purchasing Management	10	B2B + IB
460202U062	Business-to-Business Sales and Marketing Management	10	B2B
460182U038	Regulating Marketing and Purchasing Cooperation	5	B2B
460152U062	Pricing Strategy	5	Reserved for B2B + MAR
			+ CRM

Cluster 11: Commercial and Retail Management – Compulsory courses

Course no.	Course title	ECTS	Programme
460202U054	Performance and Margin Management	5	CRM
460222U024	Supplier-Relations and Business Negotiation	10	Reserved for CRM
460222U016	Category, Stock and Brand Management	10	CRM
460152U062	Pricing Strategy	5	Reserved for CRM+B2B+MAR

Cluster 12: Innovation Management and Entrepreneurship – Compulsory courses

Course no.	Course title	ECTS	Programme
460162U008	Managing Innovation	10	INNO
460222U014	Strategic Management of Technological Innovation	10	INNO
460222U015	Entrepreneurship for Social Change	10	INNO

Cluster 13: Management Accounting and Control – Compulsory courses

Course no.	Course title	ECTS	Programme
460202U036	International Financial Accounting	5	MAC
460232U005	Managerial Accounting: From Fundamentals to Business Intelligence	5	MAC
460152U055	Performance Management	10	Reserved for MAC
460152U078	Practice Project in Management Accounting	5	MAC
460152U071	Accounting Information Systems	5	MAC

Cluster 14: Strategic Communication – Compulsory courses

Course no.	Course title	ECTS	Programme
460152U068	Organisational Change and Leadership	10	Reserved for SOL + SC + JUR
460202U057	Human Resource Management and Development	10	SOL + SC
460202U063	Corporate Communication	10	Reserved for SC

Cluster 15: Auditing 1

Course no.	Course title	ECTS	Programme
460162U038	Revision I: Teori og begreber	5	AUD
460162U039	Revision II: Revisorregulering	5	AUD
460222U012	Data Management and Analysis	5	AUD
460162U037	Skatteret II	10	AUD
460162U033	Insolvensret	5	AUD
420152U006	International skatteret	10	Reserved for JUR and as
			elective for AUD

Cluster 16: Auditing 2 - electives

Course no.	Course title	ECTS	Programme
420152U006	International skatteret	10	Reserved for JUR and as
			elective for AUD
460202U058	Strategy	5	SOL

460232U005	Managerial Accounting: From Fundamentals to Business Intelligence	5	MAC
460222U020	The Global Economic Environment: Strategic Implications and	5	IB
	Responses		
460202U072	Empirical Industrial Organisation	5	IEC

Cluster 17: Cand.soc.

Course no.	Course title	ECTS	Programme
460162U008	Managing Innovation	10	INNO
460222U014	Strategic Management of Technological Innovation	10	INNO
460222U015	Entrepreneurship for Social Change	10	INNO

Cluster 18: Cand.soc. Business Psychology

Course no.	Course title	ECTS	Programme
460222U021	Communication Psychology	10	Reserved for Cand.soc.
			Business Psych
460222U022	Organisational Interventions	10	Reserved for Cand.soc.
			Business Psych
460222U023	Business Psychology Methods	10	Reserved for Cand.soc.
			Business Psych

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